



**Office of State Courts Administrator  
P.O. Box 104480  
2112 Industrial Drive  
Jefferson City, Missouri 65110- 4480**

**CONTRACT RENEWAL 004  
RFP NO. OSCA-11-029  
TITLE: Drug/Alcohol Testing Equipment  
and Services  
ISSUE DATE: February 13, 2015**

**CONTACT: Beth Rodeman  
PHONE NO.: (573)522-2617  
E-MAIL: [osca.contracts@courts.mo.gov](mailto:osca.contracts@courts.mo.gov)**

**RETURN PROPOSAL NO LATER THAN: March 5, 2015**

**MAILING INSTRUCTIONS:** Print or type **RFP Number** and **Return Due Date** on the lower left hand corner of the envelope.

**RETURN PROPOSAL TO:**

(U.S. Mail)  
Office of State Courts Administrator  
Attn: Contract Unit  
PO Box 104480  
Jefferson City Mo 65110 - 4480

or

(Courier Service)  
Office of State Courts Administrator  
Attn: Contract Unit  
2112 Industrial Dr  
Jefferson City Mo 65109

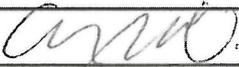
**CONTRACT PERIOD: JULY 1, 2015 THROUGH JUNE 30, 2016**

**DELIVER SUPPLIES/SERVICES FOB DESTINATION TO THE FOLLOWING ADDRESS:**

**VARIOUS LOCATIONS THROUGHOUT THE STATE OF MISSOURI**

The vendor hereby declares understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all requirements and specifications contained herein and the Terms and Conditions of the Request for Proposal. The vendor further agrees that the language of this RFP shall govern in the event of a conflict with his/her proposal. The vendor further agrees that upon receipt of an authorized purchase order or when this RFP is countersigned by an authorized official of the Office of State Courts Administrator, a binding contract shall exist between the vendor and the Office of State Courts Administrator.

**SIGNATURE REQUIRED**

|  |                            |  |           |
|--|----------------------------|--|-----------|
| AUTHORIZED SIGNATURE  |                            | DATE                                     | 2/16/2015 |
| PRINTED NAME<br>Angela Rojas   |                            | TITLE<br>Customer Service                |           |
| COMPANY NAME<br>Germaine Laboratories  |                            |  |           |
| MAILING ADDRESS<br>11030 Wye Drive   |                            |  |           |
| CITY, STATE, ZIP<br>San Antonio, TX 78217  |                            |  |           |
| E-MAIL ADDRESS<br>Cs1@germainelabs.com   |                            | FEDERAL EMPLOYER ID NUMBER<br>[REDACTED] |           |
| PHONE NUMBER<br>210-692-4192   | FAX NUMBER<br>210-692-4198 |  |           |

**NOTICE OF AWARD (OSCA USE ONLY)**

|   |   |   |
|---|---|---|
| ACCEPTED BY OFFICE OF STATE COURTS ADMINISTRATOR AS FOLLOWS:<br><i>In its entirety as submitted.</i>                          |   |   |
| CONTRACT NUMBER<br>OSCA 11-029-08   | CONTRACT PERIOD<br>July 1, 2015 through June 30, 2016 |   |
| CONTRACTS PRINCIPLE MANAGEMENT ANALYST<br> | DATE<br>3/10/2015                                     | DEPUTY STATE COURTS ADMINISTRATOR<br> |

Renewal 004 - OSCA 11-029 Drug/Alcohol Testing Equipment and Services

**CONTRACT RENEWAL 004 to OSCA 11-029-08**

**TITLE: DRUG/ALCOHOL TESTING EQUIPMENT AND SERVICES**

**CONTRACT RENEWAL PERIOD: JULY 1, 2015 THROUGH JUNE 30, 2016**

The Office of State Courts Administrator desires to renew the above referenced contract.

Due to budget shortfalls, the Office of State Courts Administrator requests there not be any increase in cost for this contract period.

All other terms, conditions and provisions of the contract shall remain the same and apply hereto. The contractor shall, sign and return this document with a completed pricing page on or before the date indicated.



**Electronic Alcohol Monitoring**

Pricing per participant

per day: \_\_\_\_\_

per week: \_\_\_\_\_

per month: \_\_\_\_\_

Is there a minimum number of days? Yes \_\_\_\_\_ No \_\_\_\_\_

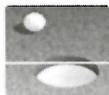
If yes, please indicate number of days: \_\_\_\_\_

Deposit or Start Up fee required? Yes \_\_\_\_\_ How much? \_\_\_\_\_ No \_\_\_\_\_

Please list system requirements, such as single land phone line, water resistance, range of coverage etc:

\_\_\_\_\_

Please list counties for which you will provide this service: **N/A**



**Fw: OSCA 11-029 Drug/Alcohol Testing Equipment & Services renewal**

**Russell Rottmann to: Beth Rodeman**

02/17/2015 07:40 AM

|                  |   |
|------------------|---|
| Russell Rottmann | Fw: OSCA 11-029 Drug/Alcohol Testing Equipment & Services renewal |
|------------------|---|

*Russell*

Russell Rottmann  
 Contracts Principle Management Analyst  
 Administrative Services Division  
 Office of State Courts Administrator  
 573-522-6766  
 russell.rottman@courts.mo.gov

----- Forwarded by Russell Rottmann/OSCA/Courts/Judicial on 02/17/2015 07:40 AM -----

From: "Angela Rojas" <cs1@germainelabs.com>  
 To: <Russell.Rottmann@courts.mo.gov>  
 Date: 02/16/2015 10:50 AM  
 Subject: RE: OSCA 11-029 Drug/Alcohol Testing Equipment & Services renewal

Beth,

Attached is the signed contract renewal. All prices remain as is on original contract. \*  
 If you need need anythign else, please feel free to contact me.

Thank you.

Angela Rojas  
 Sales & Marketing  
 Germaine Laboratories, Inc.  
 210.692.4192 Ph  
 210.692.4198 Fax  
 www.germainelabs.com

*\* Attached  
BAR*

Accounts with past due invoices are subject to orders being held without notice. Late fees will apply.

\*\*\*\*\*  
\*\*\*

CONFIDENTIALITY: THE INFORMATION CONTAINED IN THIS E-MAIL IS CONFIDENTIAL

AND INTENDED ONLY FOR THE RECIPIENT(S) ADDRESSED. IF YOU HAVE RECEIVED THIS E-MAIL BY MISTAKE, PLEASE NOTIFY US IMMEDIATELY BY RETURN REPLY. BE SURE TO DELETE THIS MESSAGE AND ALL ITS ATTACHEMENTS FROM YOUR SYSTEM. PLEASE NOTE THAT ANY UNAUTHORIZED REVIEW, COPYING, DISCLOSURE OR ANY OTHER USE OF THIS INFORMATION BY OR TO ANYONE OTHER THAN THE DESIGNATED AND INTENDED RECIPIENT(S) IS UNAUTHORIZED.

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-----Original Message-----

From: Russell.Rottmann@courts.mo.gov [mailto:Russell.Rottmann@courts.mo.gov]

Sent: Wednesday, February 11, 2015 3:39 PM

To: Csl@germainelabs.com

Cc: Beth.Rodeman@courts.mo.gov

Subject: OSCA 11-029 Drug/Alcohol Testing Equipment & Services renewal

The Office of State Courts Administrator would like to renew the contract we currently have with your company. The current contract expires June 30, 2015. As per the original RFP, you are requested to provide pricing for the renewal period of July 1, 2015 through June 30, 2016. The front page has been completed using the information on file. Please mark any changes, if necessary.

OSCA has a new person in the contracts unit. Beth Rodeman is now listed as the contact for the Drug/Alcohol Testing Equipment and Services

Feel free to contact either of us should you have questions.

Kindest regards,  
Russell

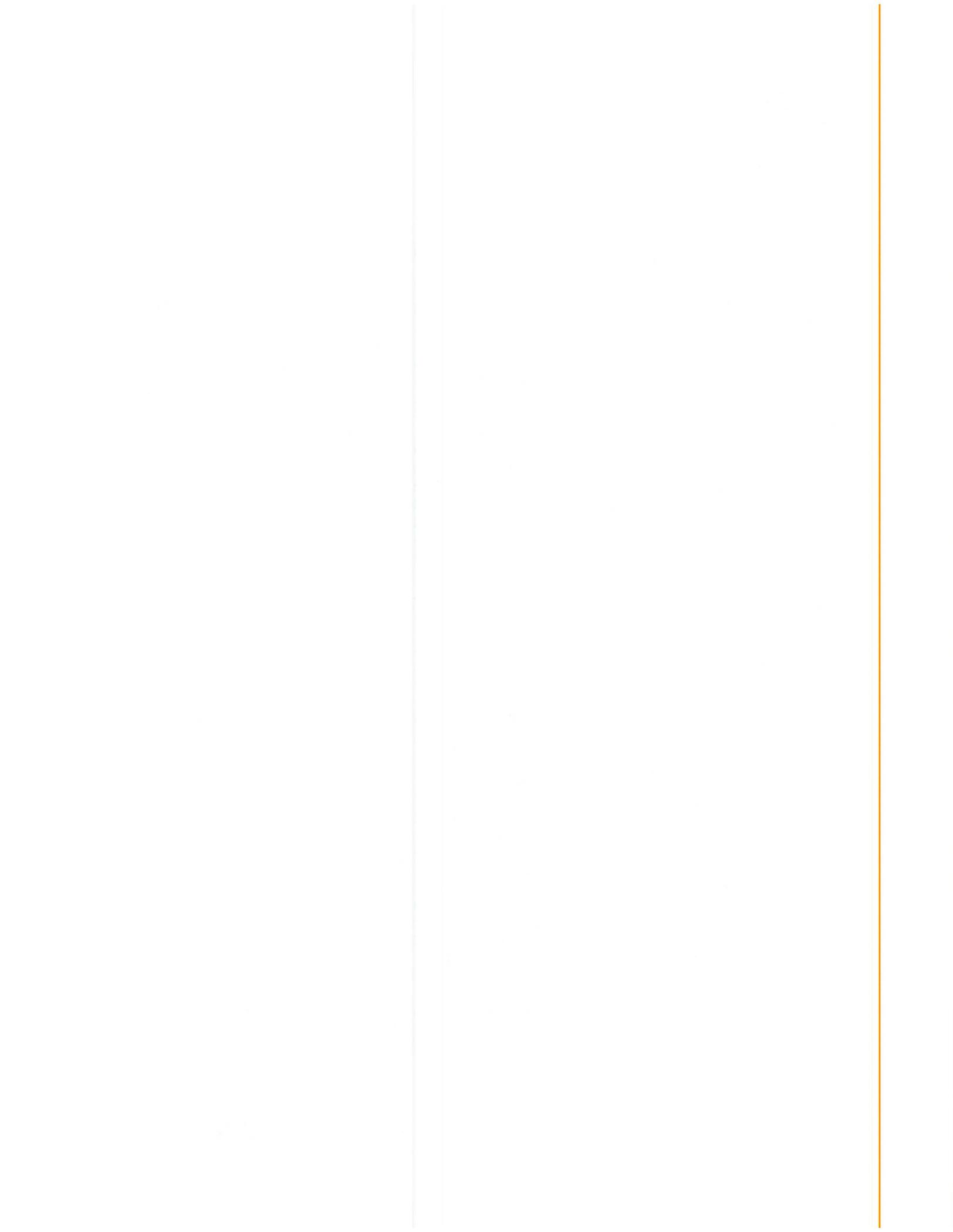
Russell Rottmann  
Contracts Principle Management Analyst  
Administrative Services Division  
Office of State Courts Administrator  
573-522-6766  
russell.rottmann@courts.mo.gov  
(See attached file: OSCA 11-029-08 - Germaine Laboratories.docx)



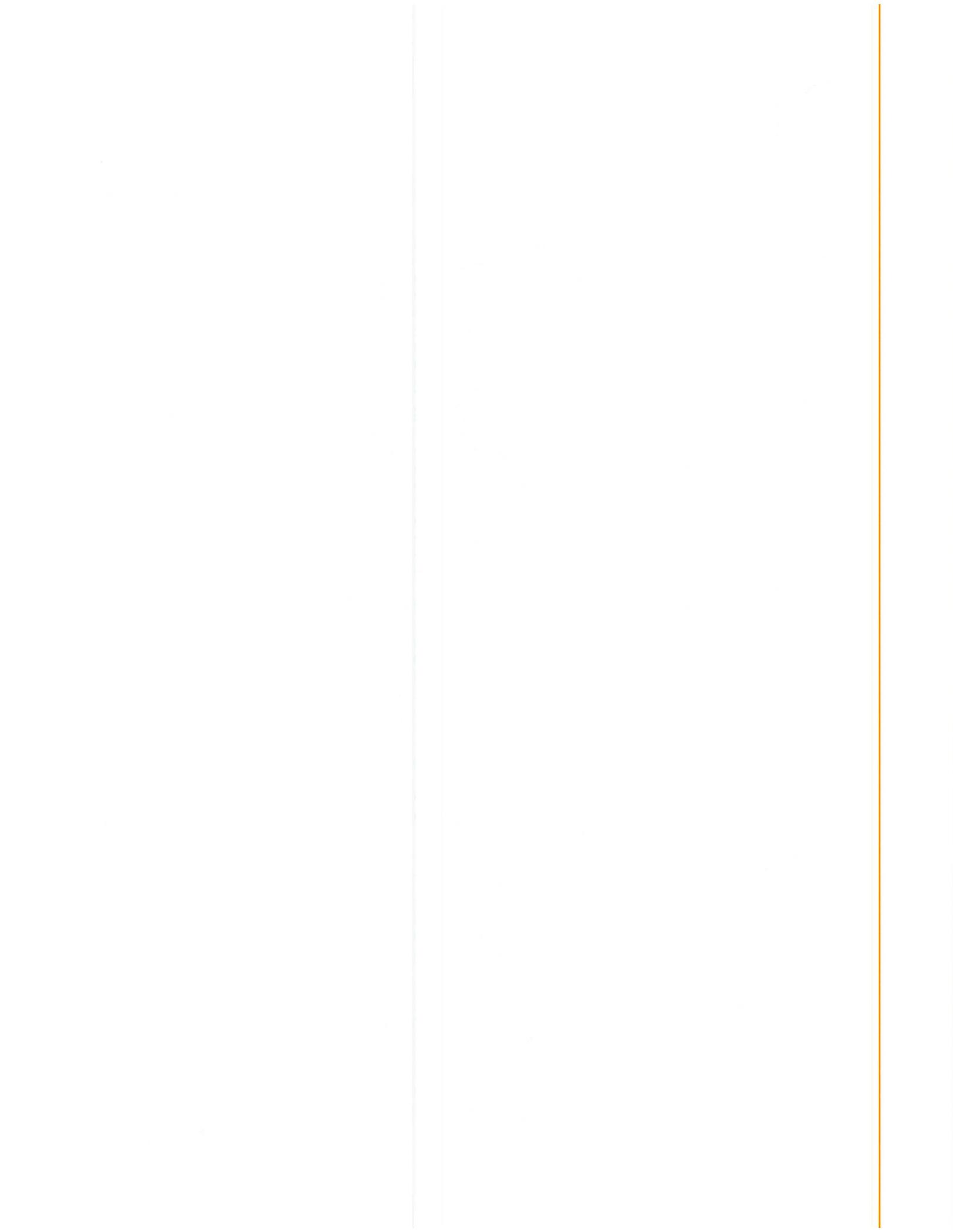
OSCA 2015 Renewal.pdf

**PRICING**

| <b>AimScreen™<br/>Single Drug Screens (dipdevice, no cup)</b>  | <b>Cut-Off Level</b>  | <b># Tests<br/>per Box</b> | <b>Price per Box<br/>Includes<br/>shipping</b> |
|--|---|----------------------------|--|
| Amphetamine (AMP)  | D-Amphetamine 1,000 ng/ml   | 25 tests                   | \$14.67  |
| Methamphetamine (MET)  | D-Methamphetamine 1,000 ng/ml   | 25 tests                   | \$14.67  |
| Barbiturates (BAR)   | Secobarbital 300 ng/ml  | 25 tests                   | \$14.67  |
| Benzodiazepines (BZO)  | Oxazepam 300 ng/ml  | 25 tests                   | \$14.67  |
| Buprenorphine (Bup)  | Buprenorphine 10ng/ml   | 25 test                    | \$14.67  |
| Cocaine 150 ng/ml  | Benzoylecgonine 150 ng/ml   | 25 tests                   | \$18.67  |
| Cocaine 300 ng/ml  | Benzoylecgonine 300 ng/ml   | 25 tests                   | \$14.67  |
| Ecstasy (MDMA)   | D,L Methylendioxy<br>methamphetamine 500 ng/ml  | 25 tests                   | \$14.67  |
| Marijuana (THC)  | THC-9 COOH 50 ng/ml   | 25 tests                   | \$14.67  |
| Methadone (MTD)  | Methadone 300 ng/ml   | 25 tests                   | \$14.67  |
| Opiate (OPI)   | Morphine 300 ng/ml  | 25 tests                   | \$14.67  |
| Opiate (OPI)   | Morphine 2000 ng/ml   | 25 tests                   | \$14.67  |
| Oxycodone (OXY)  | Oxycodone 100 ng/ml   | 25 tests                   | \$14.67  |
| Phencyclidine (PCP)  | Phencyclidine 25 ng/ml  | 25 tests                   | \$14.67  |
| Propoxyphene (PPX)   | d-Propoxyphene 300ng/ml   | 25 tests                   | \$14.67  |
| Tricyclic antidepressants (TCA)  | Nortriptyline 1,000 ng/ml   | 25 tests                   | \$14.67  |
|  |   |                            |  |
| <b>AimScreen™ 2-Drug Screens*</b>  | <b>Dipdevice (no cup)</b>   |                            |  |
| COC & THC (cocaine & marijuana)  | Benzoylecgonine 300 ng/mL<br>THC-9 COOH 50 ng/ml  | 25 tests                   | \$26.47  |
| COC & THC (cocaine & marijuana)  | Benzoylecgonine 150 ng/mL<br>THC-9 COOH 50 ng/ml  | 25 tests                   | \$31.47  |
|  |   |                            |  |
| <b>AimScreen™ 3-Drug Screens*</b>  | <b>Dipdevice (no cup)</b>   |                            |  |
| COC, MET, THC (cocaine,<br>methamphetamine, marijuana)   | Benzoylecgonine 300 ng/mL<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/mL   | 25 tests                   | \$36.97  |
|  |   |                            |  |
| <b>AimScreen™ 4-Drug Screens*</b>  | <b>Dipdevice (no cup)</b>   |                            |  |
| COC, MET, THC, OPI (cocaine,<br>methamphetamine, marijuana, opiates)   | Benzoylecgonine 300 ng/mL<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/mL<br>Morphine 2,000 ng/mL   | 25 tests                   | \$46.57  |
|  |   |                            |  |
| <b>AimScreen™ 5-Drug Screens*</b>  | <b>Dipdevice (no cup)</b>   |                            |  |
| COC, AMP, THC, OPI, PCP (cocaine,<br>methamphetamine, marijuana, opiates,<br>phencyclidine)<br>COC, MET, AMP, THC, OPI (cocaine,<br>methamphetamine, amphetamine, marijuana,<br>opiates) | Benzoylecgonine 300 ng/mL<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/mL<br>Morphine 300 ng/mL<br>Phencyclidine 25 ng/mL<br>Benzoylecgonine 300 ng/mL<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/mL<br>D-Amphetamine 1,000 ng/mL<br>Morphine 2,000 ng/mL | 25 tests                   | \$57.27  |



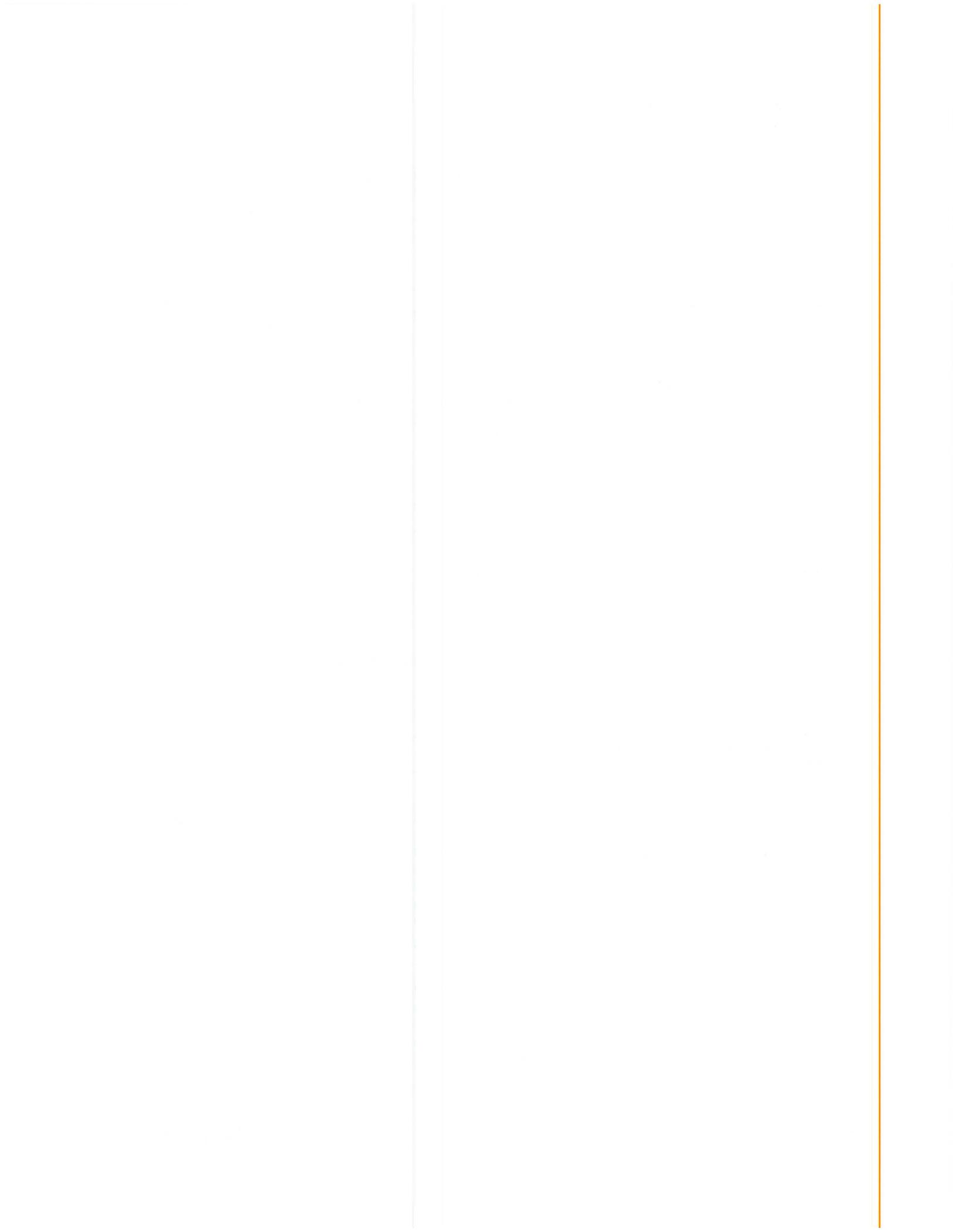
| <b>AimScreen™ 9-Drug Screen, Dipdevice (no cup)*</b>  | <b>Cut-Off Level</b>  | <b># Tests per Box</b> | <b>Price per Box Includes shipping</b> |
|---|---|------------------------|--|
| COC, AMP, MET, THC, MTD, OPI, PCP, BAR, BZO (cocaine, amphetamine, methamphetamine, marijuana, methadone, opiates, pcp, barbiturates, benzodiazpines  | Benxoylecgonine 300 ng/mL<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/ml<br>D-Amphetamine 1,000 ng/ml<br>Morphine 2,000 ng/ml<br>Phencyclidine 25 ng/mL<br>Methadone 300 ng/ml<br>Secobarbital 300 ng/ml<br>Oxazepam 300 ng/ml   | 25 tests               | \$98.47                                |
| <b>AimScreen™ 10-Drug Screen*</b>   | <b>Dipdevice (no cup)</b>   |                        |  |
| COC, AMP, MET, THC, MTD, OPI, PCP, BAR, BZO, TCA (cocaine, amphetamine, methamphetamine, marijuana, methadone, opiates, pcp, barbiturates, benzodiazpines, Tricyclic Antidepressants)                                 | Benxoylecgonine 300 ng/ml<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/ml<br>D-Amphetamine 1,000 ng/ml<br>Morphine 2,000 ng/ml<br>Phencyclidine 25 ng/ml<br>Methadone 300 ng/ml<br>Secobarbital 300 ng/ml<br>Oxazepam 300 ng/ml<br>Nortriptyline 1,000 ng/ml  | 25 tests               | \$107.77                               |
| <b>AimScreen 12- Drug Screen*</b>   | <b>Dipdevice (no cup)</b>   | 25 tests               |  |
| COC, AMP, MET, THC, MTD, OPI, PCP, BAR, BZO, TCA, MDMA, OXY (cocaine, amphetamine, methamphetamine, marijuana, methadone, opiates, pcp, barbiturates, benzodiazpines, Tricyclic Antidepressants, ecstasy, oxycodone ) | Benxoylecgonine 300 ng/ml<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/ml<br>D-Amphetamine 1,000 ng/ml<br>Morphine 2,000 ng/ml<br>Phencyclidine 25 ng/ml<br>Methadone 300 ng/ml<br>Secobarbital 300 ng/ml<br>Oxazepam 300 ng/ml<br>Nortriptyline 1,000 ng/ml<br>D,L Methylenedioxy methamphetamine 500 ng/ml<br>Oxycodone 100 ng/ml |                        |  |
| <b>*Other configurations may be available. Please inquiry.</b>  |   |                        |  |
|   |   |                        |  |
| <b>SafeCup™ II 4-Drug Screen- cup</b>   |   | 25 cups                |  |
| COC, MET, THC, OPI (cocaine, methamphetamine, marijuana, opiates)   | Benxoylecgonine 300 ng/mL<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/mL<br>Morphine 2,000 ng/mL   | 25 cups                | \$82.57                                |
| <b>SafeCup™ II 5-Drug Screen- cup</b>   |   |                        |  |
| COC, AMP, THC, OPI, PCP (cocaine, mehamphetamine, marijuana, opiates, Phencyclidine)  | Benxoylecgonine 300 ng/ml<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/ml<br>Morphine 2,000 ng/ml<br>Phencyclidine 25 ng/mL   | 25 cups                | \$83.70                                |
| COC, MET, AMP, THC, OPI, (cocaine, mehamphetamine, amphetamine, marijuana, opiates, )   | Benxoylecgonine 300 ng/mL<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/mL   | 25 cups                | \$83.70                                |



|  |   |  |  |
|--|---|--|--|
|  | D-Amphetamine 1,000 ng/mL<br>Morphine 2,000 ng/mL |  |  |
|  |   |  |  |

| SafeCup-II™ 10-Drug Screen-integrated cup  | Cut-Off Level  | # Tests per Box | Price per Box Includes shipping |
|--|--|-----------------|---------------------------------|
| COC, AMP, MET, THC, MTD, OPI, PCP, BAR, BZO, MDMA (cocaine, amphetamine, methamphetamine, marijuana, methadone, opiates, pcp, barbiturates, benzodiazpines, ecstasy) | Benxoylecgonine 300 ng/mL<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/mL<br>D-Amphetamine 1,000 ng/mL<br>Opiates/Morphine 2,000 ng/mL<br>Phencyclidine 25 ng/mL<br>Methadone 300 ng/ml<br>Secobarbital 300 ng/ml<br>Oxazepam 300 ng/ml<br>Methylenedioxyamphetamine 500 ng/ml | 25 tests        | \$121.70                        |
| COC, MET, THC, MTD, OPI, BAR, BZO, TCA, OXY, BUP (cocaine, amphetamine, methamphetamine, marijuana, methadone, opiates, pcp, barbiturates, benzodiazpines, ecstasy)  | Benxoylecgonine 300 ng/mL<br>THC-9 COOH 50 ng/ml<br>D-Amphetamine 1,000 ng/mL<br>Opiates/Morphine 2,000 ng/mL<br>Methadone 300 ng/ml<br>Secobarbital 300 ng/ml<br>Oxazepam 300 ng/ml<br>Methylenedioxyamphetamine 500 ng/ml<br>Oxycodone 100 ng/ml<br>Buprenorphine 10ng/ml        | 25 tests        | \$121.70                        |
| <b>*Other configurations may be available. Please inquiry.</b>   |  |                 |                                 |

| AimScreen™ Oral MultiDrug (6 drug saliva test)   | Cut-off Level & Calibrator   | 25 Tests/Box | \$193.70 per Box of 25  |
|--|--|--------------|---|
| Amphetamine (AMP), Methamphetamine (MET), Marijuana (THC), Phencyclidine (PCP), Cocaine (COC), Opiates (OPI) | 50 ng/mL d-Amphetamine<br>50ng/mLd-ethamphetamine<br>12 ng/mL THC-COOH<br>10 ng/mL Phencyclidine<br>20ng/mL benxoylecgonine<br>40 ng/mL Morphine |              | <i>Includes:</i> Collection, device, applicator, and 6-drug instant screen. |
| <b>AimStep® Saliva 5 (5 drug saliva test)</b>  |  |              |   |
| Amphetamine (AMP), Benzo (BZO), Marijuana (THC), Cocaine (COC), Opiates (OPI)                                | 50 ng/mL d-Amphetamine<br>50 ng/mL Oxazepam<br>12 ng/mL THC-COOH<br>20ng/mL benxoylecgonine<br>40 ng/mL Morphine                                 |              | <b>\$174.70 per Box of 25</b>   |



**Accessories for non-instrumented devices:**

- |   |                                  |
|---|----------------------------------|
| 1. Collection Cup 90mL w/o Temp. Strip<br>Cat. #10102, 400 cups/case              | Price: \$0.25/cup, \$98.00/case  |
| 2. Collection Cup 90mL w/Security Seal & Temp Strip<br>Cat. #10113, 400 cups/case | Price: \$0.40/cup, \$160.00/case |
| 3. Collection Cup 90mL w/Temp Strip<br>Cat. #10114, box of 400 cups               | Price: \$0.27/cup, \$108.00/case |
| 4. Tamper evident security seal   | Price: \$5.00 per box            |
| 5. Disposal bag for completed test  | Price: \$5.00 per box            |
| 6. Adulteration Strips, 25/bottle Cat. #40007                                     | Price: \$17.20 per bottle        |

**Alcohol Detection:**

- |   |                                  |
|---|----------------------------------|
| 1. <u>QED A-150</u>                           | Price: \$75.00 box of 10 devices |
| 2. <u>Alcohol Saliva, rapid test</u>          | Price: \$43.75 box of 25 devices |
| 3. <u>Breath Alcohol Detector, rapid test</u> | Price: \$39.70 box of 20 devices |

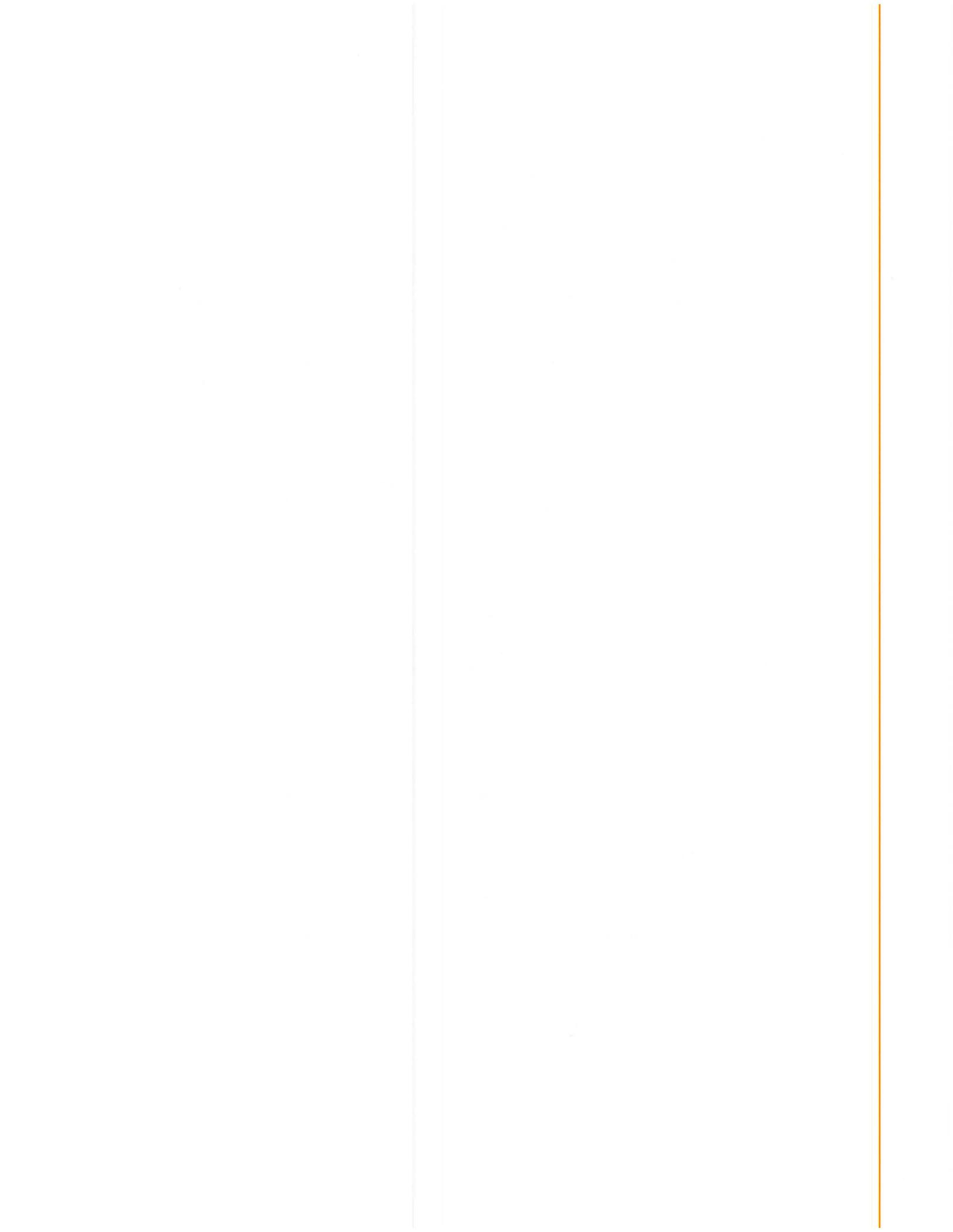
**Drug & Alcohol Laboratory Urine Testing Services:**

- |   |                                 |
|---|---------------------------------|
| 1. <u>Laboratory Based Drug Testing Panels:</u><br>5, 8, or 10 panel test<br><i>Includes:</i> Collection supplies, chain of custody form, overnight transportation to laboratory, screening for specific panel, GC/MS confirmation of screened positives, electronic delivery of results. | Price: \$16.94 per specimen     |
| 2. <u>Statistical Reporting</u>   | Price: No Charge                |
| 3. <u>Laboratory Confirmation of Screened Positives:</u><br><i>Includes:</i> specimen shipment supplies, overnight transportation to laboratory, GC/MS confirmation for specific drug, & electronic delivery of result.   | Price: \$34.00 per confirmation |

**Specimen Collection Services:**

- |   |                               |
|---|-------------------------------|
| 1. <u>Collection Services (M-F 8AM-5PM)</u> | Price: \$20.00 per collection |
|---|-------------------------------|

(Example of Collection Sites & Operation Hours in Missouri)



|                |                                |                  |    |       |   |
|----------------|--------------------------------|------------------|----|-------|---|
| Springfield    | 3000 E. Division               | Springfield      | MO | 65802 | 8:00 A.M.-7:00P.M. (Mon.-Fri.)<br>8:00 A.M.-12:00 P.M. (Sat.) |
| Midtown        | 6726 Manchester Road           | St. Louis        | MO | 63139 | 8:00 A.M.-8:00 P.M. (Mon.-Fri.)                               |
| Westport       | 83 Progress Parkway            | Maryland Heights | MO | 63043 | 8:00 A.M.-8:00 P.M. (Mon.-Fri.)                               |
| North Broadway | 8340 N. Broadway               | St. Louis        | MO | 63147 | 8:00 A.M.-5:00 P.M. (Mon.-Fri.)                               |
| Airport        | 7927 N. Lindbergh Boulevard    | Hazelwood        | MO | 63042 | 8:00 A.M.-5:00 P.M. (Mon.-Fri.)                               |
| Soulard        | 1617 South 3 <sup>rd</sup> St. | St. Louis        | MO | 63104 | 7:30 A.M.-5:00 P.M. (Mon.-Fri.)                               |
| Fenton         | 1709 Gilsinn Lane              | Fenton           | MO | 63026 | 8:00 A.M.-5:00 P.M. (Mon.-Fri.)                               |
| SAMS           | 1709 Gilsinn Lane              | Fenton           | MO | 63026 | 8:00 A.M.-5:00 P.M. (Mon.-Fri.)                               |

2. After Hours Collection Services Price: \$55.00 per collection
3. On-site collection Services Price: \$35.00 per collection (minimum 10 collections per location) plus \$35.00 set up fee and \$0.35 per mile (round trip)
4. 24/7 collection Services Price: \$150.00 per collection  
(Conducted at local hospitals)

**Random Testing Program Management:**

1. Creation of Data Base Price: \$1.00 per name/ID number entry.
2. Maintenance of Data Base Price: \$1.00 per name/ID number entry on monthly update
3. Random Pulls Price: \$0.50 per name for random pull and notification by email to drug court.

**MRO Services:**

1. Review of Laboratory Confirmed Positive Results Only Price: \$30.00 per specimen
2. Review of all Laboratory Results Price: \$5.00 per specimen
3. Telephonic Technical Assistance Price: No Charge

**Training Services:**

1. Initial Training Price: No Charge  
3 locations within State/same week
2. Additional Training within State Price: \$500.00 per trip
3. Technical Consulting (by Phone) Price: No Charge
4. Technical Consulting (in Person) Price: \$500.00 per trip

