



OFFICE OF STATE COURTS ADMINISTRATOR
P.O. Box 104480
JEFFERSON CITY, MO 65110-4480

CONTRACT: OSCA-24-02269 Renewal 002
TITLE: Digital Sound Recording Systems
ISSUE DATE: March 12, 2026

CONTACT: Trish Adamson
PHONE NO.: 573-526-8818
EMAIL: osca.contracts@courts.mo.gov

RETURN RENEWAL NO LATER THAN: March 27, 2026

SUBMISSION INSTRUCTIONS:

Return renewal electronically to osca.contracts@courts.mo.gov

Office of State Courts Administrator
 Attn: Contracts Section
 P.O. Box 104480
 Jefferson City MO 65110 - 4480

CONTRACT PERIOD: May 10, 2026 through May 9, 2027

DELIVER SUPPLIES/SERVICES FOB DESTINATION TO THE FOLLOWING ADDRESS:

Various locations throughout the state of Missouri

The offeror hereby declares understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all requirements and specifications contained herein and the Terms and Conditions of the Request for Proposal. The offeror further agrees that when this proposal is countersigned by an authorized official of the Office of State Courts Administrator, a binding contract shall exist between the contractor and the Office of State Courts Administrator.

SIGNATURE REQUIRED

Authorized Signature Signed by: <i>Heidi Schultz</i>		Date: 3/27/2026
Printed Name: Heidi Schultz		Title: Sales and Customer Service Manager
Company Name: Northland Business Systems – DBA BusComm		
Mailing Address: 476 Old Smizer Mill Road, #106		
City, State, Zip: Fenton, MO 63026		
Telephone: 314-567-7755	Fax: 314-567-0863	E-mail: hschultz@northlandsys.com

NOTICE OF AWARD (OSCA USE ONLY)

Accepted by Office of State Courts Administrator as follows Accepted as submitted, in it's entirety.		
Contract Number: OSCA 24-02269-03		Contract Period: May 10, 2026 through May 9, 2027
Contracts Section <i>Trish Adamson</i>	DATE 04/06/2026	Deputy State Courts Administrator <i>R. Morrissey</i>

CONTRACT: OSCA 24-02269 Renewal 002
TITLE: Digital Sound Recording Systems

The office of State Courts Administrator hereby exercises its option to renew the above referenced contract in accordance with the renewal option clause of the contract.

The contractor shall indicate on the pricing pages the firm, fixed prices for the renewal period. Due to budget constraints, the Office of State Courts Administrator requests there not be an increase in the renewal period.

The contractor shall agree this contract shall be subject to annual appropriations.

All other terms, conditions and provisions of the previous contract period shall remain the same and apply hereto. The contractor shall sign and return this document along with the pricing pages.

OSCA 24-02269 Renewal 002**TITLE: Digital Sound Recording Systems****PRICING PAGE - FIRM FIXED****FOR HARDWARE, SOFTWARE AND SERVICES**

ITEM NO.	ITEM DESCRIPTION	QTY.	PURCHASE PRICE PER UNIT		ADDITIONAL MONTHLY MAINTENANCE PRICE PER UNIT AFTER WARRANTY		ADDITIONAL INSTALLATION CHARGE PER UNIT, IF ANY	
			UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
PSP00199GR600E	FTR Gold Recording Suite V6, includes FTR Reporter, FTR Player, FTR Manager, FTR Log Notes	1	\$3,450.00	3,450.00	Can be covered by FTR Support for Gold Recording Suite. See page. 7		N/A – See Below	
2777700614	Fender Studio Quantum LT 16 USB-C Audio Interface	1	654.70	654.70	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7		N/A – See Below	
PHP02899HZ10ZN	External USB/Serial Clock Display	1	521.25	521.25	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7		N/A – See Below	
MX412DN	Gooseneck Microphone with base (requires cartridge)	4	271.25	1,085.00	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7		N/A – See Below	
R183B	Omnidirectional Microphone Cartridge	4	58.75	235.00	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7		N/A – See Below	
Install – 4 Mic Room	Installation of One Courtroom (4 Mics, 4 Channel Mixer Room)	1	325.00	325.00	N/A		N/A	
GRAND TOTALS:				\$6,270.95		\$		\$

Pursuant to the request for renewal, I hereby quote the price(s) for items and services indicated above at a firm, fixed purchase price for the contract renewal period and hereby grant OSCA the right to add or delete the quoted items and services at the same price(s) indicated above at any time during the contract period. Unless quoted above, the contractor agrees that OSCA shall not pay for any maintenance or installation costs. Such cost shall be considered to be included in the firm, fixed purchase price.

OSCA 24-02269 Renewal 002**TITLE: Digital Sound Recording Systems****PRICING PAGE - FIRM FIXED****FOR OPTIONAL HARDWARE, SOFTWARE AND SERVICES**

ITEM NO.	ITEM DESCRIPTION	PURCHASE PRICE PER UNIT	ADDITIONAL MONTHLY MAINTENANCE PRICE PER UNIT, AFTER WARRANTY	ADDITIONAL INSTALLATION CHARGE PER UNIT, IF ANY
PSP00199GR600E	FTR Gold Recording Suite V6, includes FTR Reporter, FTR Player, FTR Manager, FTR Log Notes	\$3,450.00	Can be covered by either GMS Option. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
PSP00199GA720E	FTR Gold V7.2 Annotation Suite	\$193.75	Can be covered by either GMS Option. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
2777700614	Fender Studio Quantum LT 16 USB-C Audio Interface	\$654.70	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
NHA13698BZ10ZE	AC Adaptor for USB/Serial Clock	\$30.00	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
NHA13699BZ10ZE	FTR Serial Cable for External Clock	\$15.60	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
PHP02899HZ10ZN	External USB/Serial Clock Display	\$521.25	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
AUDICUE-SYNC	FTR SYNC Recording Clock, Ethernet & PoE	\$521.25	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
PHP01799HZ10ZE	USB Foot Control	\$71.25	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
PHP00199HZ10ZN	Headset	\$23.75	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.

OSCA 24-02269 Renewal 002
PRICING PAGE - FIRM FIXED
FOR OPTIONAL HARDWARE, SOFTWARE AND SERVICES continued

ITEM NO.	ITEM DESCRIPTION	PURCHASE PRICE PER UNIT	ADDITIONAL MONTHLY MAINTENANCE PRICE PER UNIT, AFTER WARRANTY	ADDITIONAL INSTALLATION CHARGE PER UNIT, IF ANY
MX412N	Gooseneck Microphone (requires cartridge)	\$235.00	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
MX412DN	Gooseneck Microphone with Base (requires cartridge)	\$271.25	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
MX393C	Flat Boundary Microphone	\$395.00	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
SM63	Shure Boundary Microphone	\$248.75	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
ATW-902A	Audio-Technica 9 VHF Wireless Handheld Microphone System	\$261.25	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
RK412WS – 4	Black-Snap-Fit Replacement Windscreens for Shure MX Series Microphones – Four Pack	\$82.00	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
MP892	Rubber Microphone Clip for Wired Microphones	\$6.19	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
DS7200B	Adjustable Height Desktop Microphone Stand (Black)	\$29.93	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
R183B	Omnidirectional Microphone Cartridge	\$53.75	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.

OSCA 24-02269 Renewal 002
PRICING PAGE - FIRM FIXED
FOR OPTIONAL HARDWARE, SOFTWARE AND SERVICES continued

R185B	Cardioid Microphone Cartridge	\$53.75	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
MS-42A	4-Channel Microphone Splitter	\$561.25	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
ACM3MI	Male XLR Connector	\$2.58	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
AC3FI	Female XLR Connector	\$2.58	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
LCR4	Liberty Court Recording Software – 4 Channel	\$3,450.00	Can be covered by Annual GMS Agreement – Hardware and Software. See Pg. 7	N/A – Install service will be quoted via the PAQ procedure outlined in Section 28.0 of contract.
OTHER	Any other product offering in the Northland and Companies Catalog	10% discount from MSRP		
Install – 4 Mic Room	Installation of One Courtroom (4 Mics, 4 Channel Mixer Room)	\$325.00	N/A	N/A
Install – 6 Mic Room	Installation One Courtroom (6 Mics, 8 Channel Mixer Room)	\$425.00	N/A	N/A
GMS – Hardware and Software	CONTINUATION OF EXISTING Annual Guaranteed Maintenance Service Agreement – Hardware and Software – per courtroom	\$505.44	N/A	N/A
GMS – Software Only	CONTINUATION OF EXISTING Annual Guaranteed Maintenance Service Agreement – Software – per courtroom	\$166.29	N/A	N/A

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